



บริษัท เอส แอนด์ เจ อินเตอร์เนชั่นแนล เอนเตอร์ไพรส์ จำกัด (มหาชน)
S & J INTERNATIONAL ENTERPRISES PUBLIC COMPANY LIMITED

At S&J.04/2025

February 27, 2025

Subject : Management Discussion and Analysis for The year 2024

To : President
The Stock Exchange of Thailand

Please be informed the operating result of the company and its subsidiaries as shown in the consolidated income statement for the year ended December 31, 2024 had profit for the period of 524.4 Million Baht, compared to the same period of prior year, which decreased by 238.9 Million Baht or 31.3%, divided into profit attributable to equity holders of the Company of 476.1 Million Baht and non-controlling interests of 48.3 Million baht, as followings:

1. Revenues from sales amounted 6,182.1 Million Baht, decreased 648 Million Baht mainly due to decrease in local and export sales, resulting decrease in gross profit of 142.7 Million Baht.
2. Other income amounted 167.8 Million Baht, increased 32.9 Million Baht, mainly due to profits from the sale of the company's land.
3. Expected credit losses amounted 120 Million Baht, increased 124 Million Baht due to increase in allowance for doubtful debts from trade receivables.
4. Share of profit from investments in associates amounted 42.7 Million Baht, decreased 60.2 Million Baht due to decrease in financial operation of the associates.
5. Income tax expenses amounted 96.7 Million Baht, decreased 54.6 Million Baht due to decrease in financial operation of the company.

Please kindly be informed and post as appropriate.

Sincerely yours,

(Mr.Thirasak Vikitset)

Managing Director

Registra Dept.

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