



At S&J 14/2022

August 11, 2022

Re: Management Discussion and Analysis for the 2<sup>nd</sup> Quarter of 2022

To: President

The Stock Exchange of Thailand

Please be informed the operating result of the company and its subsidiaries as shown in the consolidated income statement ended June 30, 2022 compared to the same period of prior year as follows:

For the three-month period, the Company and its subsidiaries had profit for the period of 165.3 Million Baht, divided into profit attributable to equity holders of the Company of 147.4 Million Baht and non-controlling interests of 17.9 million baht , increasing of 57 Million Baht or 52.7% compared to the same period of prior year as followings:

1. Revenues from sales of 1,448.3 Million Baht, increased of 195.1 Million Baht due to increase in both local and export sales resulting increase in gross profit of 81.4 Million Bath.
2. Other income of 64.9 Million Baht, increasing of 16.9 Million Baht mainly due to increase in exchange gains of 10.8 Million Baht and other income-others of 4.9 Million Baht.
3. Selling and administration expenses of 332.7 Million Baht, increasing of 29.2 Million Baht mainly due to increase in employee expenses.

For the six-month period, the Company and its subsidiaries had profit for the period of 290.9 Million Baht, divided into profit attributable to equity holders of the Company of 259.0 Million Baht and non-controlling interests of 31.9 million baht. Increasing of 84.4 Million Baht or 40.9% compared to the same period of prior year as followings:

1. Revenues from sales of 2,769 Million Baht, increasing of 361.9 Million Baht due to increase in both local and export sales resulting increase in gross profit of 160.4 Million Bath.
2. Other income of 78 Million Baht, decreasing of 4.8 Million Baht mainly due to decrease in exchange gains of 7.1 Million Baht and increase in other income-others of 2.5 Million Baht.
3. Selling and administration expenses amounted of 638.5 Million Baht, increasing of 61.6 Million Baht mainly due to increase in employee expenses.
4. Increase in share of profit from investments in associates of 10.6 Million Baht due to increase in financial operation of the associates.





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S & J INTERNATIONAL ENTERPRISES PUBLIC COMPANY LIMITED

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Please kindly be informed and post as appropriate.

Sincerely yours,

Thirasak Vikitset  
(Mr.Thirasak Vikitset)  
Managing Director

