



บริษัท เอส แอนด์ เจ อินเตอร์เนชั่นแนล เอนเตอร์ไพรส์ จำกัด (มหาชน)  
S & J INTERNATIONAL ENTERPRISES PUBLIC COMPANY LIMITED

At S&J 21/2020

August 13, 2020

Re: Management Discussion and Analysis for the 2<sup>nd</sup> Quarter of 2020

To: President

The Stock Exchange of Thailand

Please be informed the operational results ended June 30, 2020 compared with the same period of prior year as follows:

For the three-month period showed profit attributable to equity holder of the Company amounting to 66.3 million baht, increase of 10.3 million baht or 18.4% due to:

1. Decrease in gross profit of 7.8 million bath due to decrease in local sales and export sales according to economic slowdown.
2. Decrease in Dividend income of 8.5 million baht.
3. Decrease in selling and administration expenses 53.0 million baht mainly due to decrease in employee expenses and travelling expenses, together with decrease in the allowance for impairment of investment from previous year.
4. Increase in profit attributable to non-controlling interest of 24.8 million baht.

For the six-month period showed profit attributable to equity holder of the Company amounting to 172.4 million baht, increase of 99.8 million baht or 137.8% due to:

1. Increase in gross profit of 131.8 million bath due to increase in sale of profitability products, together with more effective in cost control.
2. Decrease in selling and administration expenses 25.0 million baht mainly due to decrease in employee expenses and travelling expenses, together with decrease in the allowance for impairment of investment from previous year.
3. Increase in profit attributable to non-controlling interest of 38.4 million baht.

Please kindly be informed and post as appropriate.

Sincerely yours,

Thirasak Vikitset

(Mr.Thirasak Vikitset)

Managing Director

