

At S&J.26/2016

November 14, 2016

Re : Clarification report regarding the company's operating results for 3<sup>rd</sup> Quarter, 2016

To : Managing Director  
The Stock Exchange of Thailand

Attachment : 1. Copy of the Company Financial Statements and its  
Subsidiaries as of September 30, 2016. (Thai and English Versions)

Attached herewith please find the reviewed financial statements ended September 30, 2016 of S & J International Enterprises Public Company Limited by certified public accountant compared with the same period of prior year.

Please be informed the operational results ended September 30, 2016 compared with the same period of prior year as follows :

For the three-months period showed profit to equity holders of the parent amounting to 146.6 million baht, increase of 21.2 million baht or 17.0% due to :

1. Revenue from sales of 1,563.2 million baht increased 47.2 million baht or 3.1% from prior year due to export sales increased 68.9 million baht or 8.1% and local sales decreased by 21.7 million baht or 3.3%.
2. Gross profit of 400.2 million baht increased 45.0 million baht or 12.7% compared to the same period of prior year due to increase in operating profit margin.
3. Other income of 22.1 million baht decreased 11.2 million baht or 33.72%
4. Increase in selling expense 5.8 million baht mainly due to increase in export expenses vary to sale increase.
5. Increase in Administrative expenses 9 million baht mainly due to increase in personal expenses.
6. Share of profit from investments in associates increased 10.0 million baht due to increase in operating performance of its associates.
7. Income tax 28.1 million baht increased 6.6 million baht according to operating performance.

For the nine-months period showed profit to equity holders of the parent amounting to 249.3 million baht, increase of 48.9 million baht or 24.4% due to :

1. Revenue from sales of 3,802.2 million baht decreased 12.2 million baht or 0.3% from prior year due to local sales decreased 106.4 million baht or 5.2% and export sales increased 94.2 million baht or 5.3%.
2. Gross profit of 943.0 million baht increased 95.7 million baht or 11.3% compared to the same period of prior year due to increase in operating profit margin.
3. Other income of 87.6 million baht decreased 19.5 million baht or 18.2%
4. Increase in Administrative expenses 12.7 million baht mainly due to increase in personal expenses.
5. Share of profit from investments in associates of 50.8 million baht increased 9.0 million baht due to increase in operating performance of its associates.
6. Finance costs decreased 3.7 million due to decrease in loan during the period.
7. Income tax increased 19.8 million baht according to operating performance.



บริษัท เอส แอนด์ เจ อินเตอร์เนชั่นแนล เอนเตอร์ไพรส์ จำกัด (มหาชน)  
S & J INTERNATIONAL ENTERPRISES PUBLIC COMPANY LIMITED

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Please kindly be informed and post as appropriate.

Sincerely yours,



(Mrs. Malyn Ungsurungsie)  
Director

Registra Dept.  
Tel. 0-2676-2727 ต่อ 2812, 2512, 2582

